## Everything you need to know about your Real Estate Market Today!

Compliments of:
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## RE/MAX Select Properties

5487 West Boulevard
Vancouver, BC V6M 3W5


## SnapStats BURNABY

## Price Band \& Bedroom DETACHED HOMES

| SnapStats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 9 | 8 | 89\% |
| 1,250,001-1,500,000 | 49 | 11 | 22\% |
| 1,500,001-1,750,000 | 66 | 8 | 12\% |
| 1,750,001-2,000,000 | 88 | 11 | 13\% |
| 2,000,001-2,250,000 | 38 | 7 | 18\% |
| 2,250,001-2,500,000 | 47 | 4 | 9\% |
| 2,500,001-2,750,000 | 38 | 1 | 3\% |
| 2,750,001-3,000,000 | 37 | 1 | 3\% |
| 3,000,001-3,500,000 | 29 | 2 | 7\% |
| 3,500,001-4,000,000 | 10 | 0 | NA |
| 4,000,001 \& Greater | 7 | 0 | NA |
| TOTAL* | 418 | 53 | 13\% |
| 2 Bedrooms \& Less | 5 | 1 | 20\% |
| 3 to 4 Bedrooms | 124 | 24 | 19\% |
| 5 to 6 Bedrooms | 182 | 16 | 9\% |
| 7 Bedrooms \& More | 107 | 12 | 11\% |
| TOTAL* | 418 | 53 | 13\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 377 | 418 | 11\% |
| Solds | 57 | 53 | -7\% |
| Sale Price | \$1,650,000 | \$1,720,000 | 4\% |
| Sale Price SQFT | \$638 | \$655 | 3\% |
| Sale to List Price Ratio | 97\% | 96\% | -1\% |
| Days on Market | 49 | 30 | -39\% |

Community DETACHED HOMES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Big Bend | 2 | 1 | 50\% |
| Brentwood Park | 9 | 3 | 33\% |
| Buckingham Heights | 10 | 0 | NA |
| Burnaby Hospital | 7 | 0 | NA |
| Burnaby Lake | 12 | 2 | 17\% |
| Cariboo | 0 | 0 | NA |
| Capitol Hill | 34 | 2 | 6\% |
| Central | 8 | 1 | 13\% |
| Central Park | 6 | 0 | NA |
| Deer Lake | 9 | 2 | 22\% |
| Deer Lake Place | 4 | 3 | 75\% |
| East Burnaby | 38 | 5 | 13\% |
| Edmonds | 21 | 1 | 5\% |
| Forest Glen | 16 | 2 | 13\% |
| Forest Hills | 3 | 0 | NA |
| Garden Village | 11 | 2 | 18\% |
| Government Road | 12 | 1 | 8\% |
| Greentree Village | 3 | 0 | NA |
| Highgate | 18 | 4 | 22\% |
| Metrotown | 11 | 1 | 9\% |
| Montecito | 16 | 3 | 19\% |
| Oakdale | 1 | 1 | 100\% |
| Oaklands | 0 | 0 | NA |
| Parkcrest | 22 | 1 | 5\% |
| Simon Fraser Hills | 0 | 0 | NA |
| Simon Fraser University SFU | 11 | 3 | 27\% |
| South Slope | 35 | 5 | 14\% |
| Sperling-Duthie | 24 | 0 | NA |
| Sullivan Heights | 3 | 0 | NA |
| Suncrest | 4 | 0 | NA |
| The Crest | 15 | 2 | 13\% |
| Upper Deer Lake | 23 | 2 | 9\% |
| Vancouver Heights | 10 | 3 | 30\% |
| Westridge | 6 | 1 | 17\% |
| Willingdon Heights | 14 | 2 | 14\% |
| TOTAL* | 418 | 53 | 13\% |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator BURNABY DETACHED: Balanced market at $13 \%$ Sales Ratio average ( 1.3 in 10 homes selling rate)

- Homes are selling on average 4\% below list price
- Most Active Price Band** $\$ 1$ mil to $\$ 1.25$ mil with average $89 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 2.5$ mil to $\$ 3$ mil, Capitol Hill, Edmonds, Parkcrest and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Brentwood Park, Vancouver Heights and 3 to 4 bedroom properties
* With a minimum inventory of 10 in most instance
$\longrightarrow$ SALE PRICE $\ldots$...... INVENTORY $\longrightarrow$ SOLDS

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## SnapStałs ${ }^{\circ}$ BURNABY

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| (3) | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 1 | NA* |
| 300,001-400,000 | 8 | 10 | 125\%* |
| 400,001-500,000 | 29 | 33 | 114\%* |
| 500,001-600,000 | 36 | 39 | 108\%* |
| 600,001-700,000 | 48 | 46 | 96\% |
| 700,001-800,000 | 49 | 23 | 47\% |
| 800,001-900,000 | 32 | 19 | 59\% |
| 900,001-1,000,000 | 26 | 10 | 38\% |
| 1,000,001-1,250,000 | 11 | 9 | 82\% |
| 1,250,001-1,500,000 | 9 | 1 | 11\% |
| 1,500,001-1,750,000 | 4 | 0 | NA |
| 1,750,001-2,000,000 | 8 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 260 | 191 | 73\% |
| 0 to 1 Bedroom | 40 | 52 | 130\%* |
| 2 Bedrooms | 154 | 110 | 71\% |
| 3 Bedrooms | 62 | 27 | 44\% |
| 4 Bedrooms \& Greater | 4 | 2 | 50\% |
| TOTAL* | 260 | 191 | 73\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 258 | 260 | 1\% |
| Solds | 147 | 191 | 30\% |
| Sale Price | \$655,000 | \$632,500 | -3\% |
| Sale Price SQFT | \$725 | \$711 | -2\% |
| Sale to List Price Ratio | 104\% | 101\% | -3\% |
| Days on Market | 10 | 9 | -10\% |

Community CONDOS \& TOWNHOMES

| S® | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Big Bend | 0 | 0 | NA |
| Brentwood Park | 38 | 24 | 63\% |
| Buckingham Heights | 0 | 0 | NA |
| Burnaby Hospital | 0 | 1 | $N A^{*}$ |
| Burnaby Lake | 2 | 1 | 50\% |
| Cariboo | 6 | 2 | 33\% |
| Capitol Hill | 2 | 3 | 150\%* |
| Central | 6 | 3 | 50\% |
| Central Park | 11 | 6 | 55\% |
| Deer Lake | 0 | 0 | NA |
| Deer Lake Place | 0 | 0 | NA |
| East Burnaby | 2 | 1 | 50\% |
| Edmonds | 25 | 17 | 68\% |
| Forest Glen | 11 | 16 | 145\%* |
| Forest Hills | 2 | 1 | 50\% |
| Garden Village | 0 | 0 | NA |
| Government Road | 7 | 5 | 71\% |
| Greentree Village | 2 | 4 | 200\%* |
| Highgate | 22 | 17 | 77\% |
| Metrotown | 67 | 42 | 63\% |
| Montecito | 3 | 2 | 67\% |
| Oakdale | 0 | 0 | NA |
| Oaklands | 4 | 0 | NA |
| Parkcrest | 0 | 1 | NA* |
| Simon Fraser Hills | 6 | 6 | 100\% |
| Simon Fraser University SFU | 9 | 8 | 89\% |
| South Slope | 17 | 14 | 82\% |
| Sperling-Duthie | 1 | 0 | NA |
| Sullivan Heights | 7 | 9 | 129\%* |
| Suncrest | 0 | 0 | NA |
| The Crest | 3 | 4 | 133\%* |
| Upper Deer Lake | 0 | 0 | NA |
| Vancouver Heights | 5 | 3 | 60\% |
| Westridge | 0 | 0 | NA |
| Willingdon Heights | 2 | 1 | 50\% |
| TOTAL* | 260 | 191 | 73\% |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary - Market Type Indicator BURNABY ATTACHED: Sellers market at $73 \%$ Sales Ratio average ( 7.3 in 10 homes selling rate)

- Homes are selling on average 1\% above list price
- Most Active Price Band** $\$ 300,000$ to $\$ 600,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.25$ mil to $\$ 1.5$ mil, Central Park and 3 bedroom properties
- Sellers Best Bet** Selling homes in Forest Glen, Sullivan Heights and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStałs ${ }^{\circ}$ NEW WESTMINSTER

## Price Band \& Bedroom DETACHED HOMES

| B | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 1 | 0 | NA |
| 800,001-900,000 | 2 | 3 | 150\%* |
| 900,001-1,000,000 | 7 | 2 | 29\% |
| 1,000,001-1,250,000 | 15 | 2 | 13\% |
| 1,250,001-1,500,000 | 21 | 10 | 48\% |
| 1,500,001-1,750,000 | 7 | 2 | 29\% |
| 1,750,001-2,000,000 | 2 | 3 | 150\%* |
| 2,000,001-2,250,000 | 5 | 0 | NA |
| 2,250,001-2,500,000 | 3 | 1 | 33\% |
| 2,500,001-2,750,000 | 1 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 64 | 23 | 36\% |
| 2 Bedrooms \& Less | 9 | 2 | 22\% |
| 3 to 4 Bedrooms | 34 | 9 | 26\% |
| 5 to 6 Bedrooms | 17 | 10 | 59\% |
| 7 Bedrooms \& More | 4 | 2 | 50\% |
| TOTAL* | 64 | 23 | 36\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 67 | 64 | -4\% |
| Solds | 11 | 23 | 109\% |
| Sale Price | \$1,255,000 | \$1,300,000 | 4\% |
| Sale Price SQFT | \$545 | \$461 | -15\% |
| Sale to List Price Ratio | 100\% | 96\% | -4\% |
| Days on Market | 31 | 28 | -10\% |

Community DETACHED HOMES

| B(2) | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Brunette | 0 | 0 | NA |
| Connaught Heights | 3 | 0 | NA |
| Downtown | 0 | 0 | NA |
| Fraserview | 1 | 0 | NA |
| GlenBrooke North | 8 | 2 | 25\% |
| Moody Park | 1 | 1 | 100\% |
| North Arm | 0 | 0 | NA |
| Quay | 0 | 0 | NA |
| Queensborough | 12 | 7 | 58\% |
| Queens Park | 4 | 2 | 50\% |
| Sapperton | 13 | 2 | 15\% |
| The Heights | 6 | 6 | 100\% |
| Uptown | 6 | 1 | 17\% |
| West End | 10 | 2 | 20\% |
| TOTAL* | 64 | 23 | 36\% |


|  |  |
| :--- | :--- | :--- |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary - Market Type Indicator NEW WESTMINSTER DETACHED: Sellers market at $36 \%$ Sales Ratio average ( 3.6 in 10 homes selling rate)

- Homes are selling on average 4\% below list price
- Most Active Price Band** $\$ 1.25$ mil to $\$ 1.5$ mil with average $48 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.25$ mil, Sapperton and up to 2 bedroom properties
- Sellers Best Bet** Homes in Queensborough and 5 to 6 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStałs

## Price Band \& Bedroom CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 2 | 1 | 50\% |
| 300,001-400,000 | 8 | 11 | 138\%* |
| 400,001-500,000 | 19 | 17 | 89\% |
| 500,001-600,000 | 22 | 18 | 82\% |
| 600,001-700,000 | 14 | 17 | 121\%* |
| 700,001-800,000 | 16 | 11 | 69\% |
| 800,001-900,000 | 8 | 0 | NA |
| 900,001-1,000,000 | 3 | 1 | 33\% |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 2 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 94 | 76 | 81\% |
| 0 to 1 Bedroom | 21 | 23 | 110\%* |
| 2 Bedrooms | 52 | 45 | 87\% |
| 3 Bedrooms | 21 | 7 | 33\% |
| 4 Bedrooms \& Greater | 0 | 1 | NA* |
| TOTAL* | 94 | 76 | 81\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 79 | 94 | 19\% |
| Solds | 83 | 76 | -8\% |
| Sale Price | \$508,800 | \$552,500 | 9\% |
| Sale Price SQFT | \$554 | \$651 | 18\% |
| Sale to List Price Ratio | 104\% | 102\% | -2\% |
| Days on Market | 10 | 8 | -20\% |

Community CONDOS \& TOWNHOMES

| B | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Brunette | 0 | 0 | NA |
| Connaught Heights | 0 | 0 | NA |
| Downtown | 18 | 23 | 128\%* |
| Fraserview | 16 | 14 | 88\% |
| GlenBrooke North | 2 | 1 | 50\% |
| Moody Park | 0 | 1 | NA* |
| North Arm | 0 | 0 | NA |
| Quay | 10 | 7 | 70\% |
| Queensborough | 19 | 9 | 47\% |
| Queens Park | 0 | 0 | NA |
| Sapperton | 5 | 3 | 60\% |
| The Heights | 0 | 0 | NA |
| Uptown | 24 | 16 | 67\% |
| West End | 0 | 2 | NA* |
| TOTAL* | 94 | 76 | 81\% |


|  |  |  |
| :--- | :--- | :--- |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary • Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers market at $81 \%$ Sales Ratio average (8.1 in 10 homes selling rate)

- Homes are selling on average $2 \%$ above list price
- Most Active Price Band** $\$ 300 \mathrm{k}$ to $\$ 400 \mathrm{k}$ and $\$ 600 \mathrm{k}$ to $\$ 700 \mathrm{k}$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 700,000$ to $\$ 800,000$, Queensborough and 3 bedroom properties
- Sellers Best Bet** Homes in Downtown, Fraserview and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats coouitlam

## Price Band \& Bedroom DETACHED HOMES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 1 | 0 | NA |
| 800,001-900,000 | 1 | 2 | 200\%* |
| 900,001-1,000,000 | 8 | 3 | 38\% |
| 1,000,001-1,250,000 | 28 | 18 | 64\% |
| 1,250,001-1,500,000 | 79 | 17 | 22\% |
| 1,500,001-1,750,000 | 54 | 11 | 20\% |
| 1,750,001-2,000,000 | 33 | 5 | 15\% |
| 2,000,001-2,250,000 | 25 | 0 | NA |
| 2,250,001-2,500,000 | 26 | 2 | 8\% |
| 2,500,001-2,750,000 | 20 | 1 | 5\% |
| 2,750,001-3,000,000 | 11 | 0 | NA |
| 3,000,001-3,500,000 | 9 | 1 | 11\% |
| 3,500,001-4,000,000 | 8 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 304 | 60 | 20\% |
| 2 Bedrooms \& Less | 11 | 2 | 18\% |
| 3 to 4 Bedrooms | 98 | 27 | 28\% |
| 5 to 6 Bedrooms | 134 | 22 | 16\% |
| 7 Bedrooms \& More | 61 | 9 | 15\% |
| TOTAL* | 304 | 60 | 20\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 281 | 304 | 8\% |
| Solds | 54 | 60 | 11\% |
| Sale Price | \$1,265,000 | \$1,345,000 | 6\% |
| Sale Price SQFT | \$473 | \$509 | 8\% |
| Sale to List Price Ratio | 97\% | 99\% | 2\% |
| Days on Market | 38 | 12 | -68\% |

Community DETACHED HOMES

| Snapstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Burke Mountain | 65 | 8 | $12 \%$ |
| Canyon Springs | 3 | 1 | $33 \%$ |
| Cape Horn | 10 | 2 | $20 \%$ |
| Central Coquitlam | 80 | 14 | $18 \%$ |
| Chineside | 6 | 0 | NA |
| Coquitlam East | 10 | 4 | $40 \%$ |
| Coquitlam West | 29 | 4 | $14 \%$ |
| Eagle Ridge | 2 | 1 | $50 \%$ |
| Harbour Chines | 12 | 2 | $17 \%$ |
| Harbour Place | 6 | 3 | $50 \%$ |
| Hockaday | 2 | 1 | $50 \%$ |
| Maillardville | 15 | 3 | $20 \%$ |
| Meadow Brook | 5 | 0 | NA |
| New Horizons | 8 | 7 | $88 \%$ |
| North Coquitlam | 2 | 0 | NA |
| Park Ridge Estates | 1 | 0 | NA |
| Ranch Park | 8 | 4 | $50 \%$ |
| River Springs | 0 | 0 | NA |
| Scott Creek | 1 | 0 | NA |
| Summitt View | 0 | 0 | NA |
| Upper Eagle Ridge | 2 | 0 | NA |
| Westwood Plateau | 37 | 6 | $16 \%$ |
| Westwood Summit | 0 | 0 | NA |
| TOTAL* | 304 | 60 | $20 \%$ |


\section*{|  |  |  |
| :--- | :--- | :--- |}


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator COQUITLAM DETACHED: Balanced market at $20 \%$ Sales Ratio average (21\% is a Sellers market)

- Most Active Price Band** $\$ 1$ mil to $\$ 1.25$ mil with average $64 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 2.5$ mil to $\$ 2.75$ mil, Burke Mountain and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in New Horizons and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStats coquitlam

Community CONDOS \& TOWNHOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 7 | 11 | 157\%* |
| 400,001-500,000 | 21 | 27 | 129\%* |
| 500,001-600,000 | 17 | 17 | 100\% |
| 600,001-700,000 | 30 | 32 | 107\%* |
| 700,001-800,000 | 19 | 13 | 68\% |
| 800,001-900,000 | 9 | 5 | 56\% |
| 900,001-1,000,000 | 9 | 4 | 44\% |
| 1,000,001-1,250,000 | 9 | 3 | 33\% |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 1 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 122 | 112 | 92\% |
| 0 to 1 Bedroom | 18 | 29 | 161\%* |
| 2 Bedrooms | 70 | 59 | 84\% |
| 3 Bedrooms | 21 | 21 | 100\% |
| 4 Bedrooms \& Greater | 13 | 3 | 23\% |
| TOTAL* | 122 | 112 | 92\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 109 | 122 | 12\% |
| Solds | 98 | 112 | 14\% |
| Sale Price | \$562,500 | \$605,900 | 8\% |
| Sale Price SQFT | \$623 | \$663 | 6\% |
| Sale to List Price Ratio | 99\% | 102\% | 3\% |
| Days on Market | 11 | 8 | -27\% |

Price Band \& Bedroom CONDOS \& TOWNHOMES

| SnapStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Burke Mountain | 6 | 8 | 133\%* |
| Canyon Springs | 5 | 4 | 80\% |
| Cape Horn | 0 | 0 | NA |
| Central Coquitlam | 4 | 7 | 175\%* |
| Chineside | 0 | 0 | NA |
| Coquitlam East | 2 | 2 | 100\% |
| Coquitlam West | 27 | 24 | 89\% |
| Eagle Ridge | 3 | 5 | 167\%* |
| Harbour Chines | 0 | 0 | NA |
| Harbour Place | 0 | 0 | NA |
| Hockaday | 0 | 0 | NA |
| Maillardville | 8 | 6 | 75\% |
| Meadow Brook | 0 | 0 | NA |
| New Horizons | 16 | 12 | 75\% |
| North Coquitlam | 30 | 35 | 117\%* |
| Park Ridge Estates | 0 | 0 | NA |
| Ranch Park | 0 | 0 | NA |
| River Springs | 0 | 0 | NA |
| Scott Creek | 0 | 0 | NA |
| Summitt View | 0 | 0 | NA |
| Upper Eagle Ridge | 0 | 0 | NA |
| Westwood Plateau | 21 | 9 | 43\% |
| Westwood Summit | 0 | 0 | NA |
| TOTAL* | 122 | 112 | 92\% |

$\square$



*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary - Market Type Indicator COQUITLAM ATTACHED: Sellers market at 92\% Sales Ratio average ( 9.2 in 10 homes selling rate)

- Homes are selling on average 2\% above list price
- Most Active Price Band** $\$ 300,000$ to $\$ 700,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1$ mil to $\$ 1.25$ mil, Westwood Plateau and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Burke Mountain, North Coquitlam and up to 1 bedroom properties
** With a minimum inventory of 10 in most instances


Compliments of...

Sharon Lum
RE/MAX Select Properties
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# SnapStats" Port coquitlam 

## Price Band \& Bedroom DETACHED HOMES

| SmapStats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 1 | 1 | 100\% |
| 800,001-900,000 | 9 | 6 | 67\% |
| 900,001-1,000,000 | 18 | 6 | 33\% |
| 1,000,001-1,250,000 | 22 | 11 | 50\% |
| 1,250,001-1,500,000 | 14 | 2 | 14\% |
| 1,500,001-1,750,000 | 9 | 1 | 11\% |
| 1,750,001-2,000,000 | 3 | 0 | NA |
| 2,000,001-2,250,000 | 1 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 1 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 1 | 0 | NA |
| TOTAL* | 79 | 27 | 34\% |
| 2 Bedrooms \& Less | 5 | 1 | 20\% |
| 3 to 4 Bedrooms | 43 | 16 | 37\% |
| 5 to 6 Bedrooms | 24 | 10 | 42\% |
| 7 Bedrooms \& More | 7 | 0 | NA |
| TOTAL* | 79 | 27 | 34\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 68 | 79 | 16\% |
| Solds | 13 | 27 | 108\% |
| Sale Price | \$988,000 | \$1,025,000 | 4\% |
| Sale Price SQFT | \$469 | \$438 | -7\% |
| Sale to List Price Ratio | 100\% | 104\% | 4\% |
| Days on Market | 20 | 8 | -60\% |

Community DETACHED HOMES

|  | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| Birchland Manor | 0 | 2 | NA* |
| Central Port Coquitlam | 11 | 0 | NA |
| Citadel | 6 | 6 | 100\% |
| Glenwood | 24 | 6 | 25\% |
| Lincoln Park | 6 | 4 | 67\% |
| Lower Mary Hill | 6 | 0 | NA |
| Mary Hill | 5 | 5 | 100\% |
| Oxford Heights | 8 | 3 | 38\% |
| Riverwood | 5 | 0 | NA |
| Woodland Acres | 8 | 1 | 13\% |
| TOTAL* | 79 | 27 | 34\% |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator PORT COQUITLAM DETACHED: Sellers market at $34 \%$ Sales Ratio average ( 3.4 in 10 homes selling rate)

- Homes are selling on average 4\% above list price
- Most Active Price Band** $\$ 800,000$ to $\$ 900,000$ with average $67 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.5$ mil to $\$ 1.75$ mil, Woodland Acres and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Oxford Heights and 5 to 6 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStats" Port coquitlam 

Price Band \& Bedroom CONDOS \& TOWNHOMES

| SmapStats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 1 | 4 | 400\%* |
| 300,001-400,000 | 7 | 10 | 143\%* |
| 400,001-500,000 | 10 | 18 | 180\%* |
| 500,001-600,000 | 8 | 11 | 138\%* |
| 600,001-700,000 | 11 | 8 | 73\% |
| 700,001-800,000 | 8 | 4 | 50\% |
| 800,001-900,000 | 6 | 1 | 17\% |
| 900,001-1,000,000 | 4 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 55 | 56 | 102\%* |
| 0 to 1 Bedroom | 10 | 13 | 130\%* |
| 2 Bedrooms | 22 | 34 | 155\%* |
| 3 Bedrooms | 17 | 9 | 53\% |
| 4 Bedrooms \& Greater | 6 | 0 | NA |
| TOTAL* | 55 | 56 | 102\%* |
| SnapStats(2) Median Data | January | February | Variance |
| Inventory | 51 | 55 | 8\% |
| Solds | 43 | 56 | 30\% |
| Sale Price | \$470,000 | \$483,500 | 3\% |
| Sale Price SQFT | \$470 | \$517 | 10\% |
| Sale to List Price Ratio | 104\% | 101\% | -3\% |
| Days on Market | 8 | 6 | -25\% |

Community CONDOS \& TOWNHOMES

| Snapstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Birchland Manor | 0 | 0 | NA |
| Central Port Coquitlam | 25 | 34 | $136 \%{ }^{*}$ |
| Citadel | 6 | 3 | $50 \%$ |
| Glenwood | 12 | 9 | $75 \%$ |
| Lincoln Park | 0 | 0 | NA |
| Lower Mary Hill | 0 | 0 | NA |
| Mary Hill | 0 | 1 | NA |
| Oxford Heights | 1 | 0 | NA |
| Riverwood | 11 | 9 | $82 \%$ |
| Woodland Acres | 0 | 0 | NA |
| TOTAL* | 55 | 56 | $102 \%^{*}$ |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator PORT COQuITLAM ATTACHED: Sellers market at >100\% Sales Ratio average ( 10 in 10 homes selling rate)

- Homes are selling on average $1 \%$ above list price
- Most Active Price Band** $\$ 300,000$ to $\$ 600,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 700,000$ to $\$ 800,000$, Glenwood and 3 bedroom properties
- Sellers Best Bet** Selling homes in Central Port Coquitlam and up to 2 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStałs ${ }^{\circ}$ PORT MOODY

## Price Band \& Bedroom DETACHED HOMES

| SpanStats ${ }^{\text {a }}$ | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 0 | 0 | NA |
| 900,001-1,000,000 | 1 | 0 | NA |
| 1,000,001-1,250,000 | 3 | 3 | 100\% |
| 1,250,001-1,500,000 | 14 | 1 | 7\% |
| 1,500,001-1,750,000 | 7 | 0 | NA |
| 1,750,001-2,000,000 | 8 | 1 | 13\% |
| 2,000,001-2,250,000 | 5 | 0 | NA |
| 2,250,001-2,500,000 | 5 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 1 | NA* |
| 2,750,001-3,000,000 | 7 | 0 | NA |
| 3,000,001-3,500,000 | 5 | 1 | 20\% |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 6 | 1 | 17\% |
| TOTAL* | 61 | 8 | 13\% |
| 2 Bedrooms \& Less | 0 | 0 | NA |
| 3 to 4 Bedrooms | 22 | 4 | 18\% |
| 5 to 6 Bedrooms | 37 | 4 | 11\% |
| 7 Bedrooms \& More | 2 | 0 | NA |
| TOTAL* | 61 | 8 | 13\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 50 | 61 | 22\% |
| Solds | 2 | 8 | 300\% |
| Sale Price | \$1,310,000 | \$1,664,881 | 27\% |
| Sale Price SQFT | \$560 | \$357 | -36\% |
| Sale to List Price Ratio | 99\% | 91\% | -8\% |
| Days on Market | 24 | 17 | -29\% |

Community DETACHED HOMES

| Snanstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- | :--- |
| Anmore | 16 | 2 | $13 \%$ |
| Barber Street | 2 | 0 | NA |
| Belcarra | 4 | 1 | $25 \%$ |
| College Park | 15 | 3 | $20 \%$ |
| Glenayre | 4 | 0 | NA |
| Heritage Mountain | 3 | 0 | NA |
| Heritage Woods | 5 | 1 | $20 \%$ |
| loco | 0 | 0 | NA |
| Mountain Meadows | 0 | 1 | NA |
| North Shore | 7 | 0 | NA |
| Port Moody Centre | 5 | 0 | NA |
| Westwood Summit | 0 | 0 | NA |
| TOTAL* | 61 | 8 | $13 \%$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary $\quad$ - Market Type Indicator PORT MOODY DETACHED: Balanced market at $13 \%$ Sales Ratio average ( 1.3 in 10 homes selling rate)

- Most Active Price Band** Insufficient Data but with 3 sales $\$ 1$ mil to $\$ 1.25$ mil
- Buyers Best Bet** Homes in Anmore and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in College Park and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStats PORT M00DY 

Price Band \& Bedroom CONDOS \& TOWNHOMES

| SmapStats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 1 | 1 | 100\% |
| 400,001-500,000 | 5 | 3 | 60\% |
| 500,001-600,000 | 7 | 9 | 129\%** |
| 600,001-700,000 | 9 | 8 | 89\% |
| 700,001-800,000 | 4 | 9 | 225\%* |
| 800,001-900,000 | 7 | 3 | 43\% |
| 900,001-1,000,000 | 9 | 0 | NA |
| 1,000,001-1,250,000 | 4 | 1 | 25\% |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 2 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 48 | 34 | 71\% |
| 0 to 1 Bedroom | 5 | 6 | 120\%** |
| 2 Bedrooms | 25 | 17 | 68\% |
| 3 Bedrooms | 14 | 10 | 71\% |
| 4 Bedrooms \& Greater | 4 | 1 | 25\% |
| TOTAL* | 48 | 34 | 71\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 36 | 48 | 33\% |
| Solds | 43 | 34 | -21\% |
| Sale Price | \$620,000 | \$653,000 | 5\% |
| Sale Price SQFT | \$619 | \$670 | 8\% |
| Sale to List Price Ratio | 100\% | 102\% | 2\% |
| Days on Market | 9 | 8 | -11\% |

Community CONDOS \& TOWNHOMES

|  | Inventory | Sales |
| :--- | :--- | :--- |
| Snanstats® | Sales Ratio |  |
| Anmore | 0 | 0 |
| Barber Street | 0 | 0 |
| NA |  |  |
| Belcarra | 0 | 0 |
| College Park | 11 | 4 |
| Glenayre | 0 | 0 |
| Heritage Mountain | 3 | 1 |
| Heritage Woods | 0 | 2 |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

Market Summary - Market Type Indicator PORT MOODY ATTACHED: Sellers market at 71\% Sales Ratio average (7.1 in 10 homes selling rate)

- Homes are selling on average $2 \%$ above list price
- Most Active Price Band** $\$ 500 \mathrm{k}$ to $\$ 600 \mathrm{k}$ and $\$ 700 \mathrm{k}$ to $\$ 800 \mathrm{k}$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 600,000$ to $\$ 700,000$ and College Park
- Sellers Best Bet** Selling homes in Port Moody Centre and 2 to 3 bedroom properties
** With a minimum inventory of 10 in most instances


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## SnapStałs ${ }^{\circ}$ PITT MEADOWS

## Price Band \& Bedroom DETACHED HOMES

| SnapStats® | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 0 | NA |
| 600,001-700,000 | 0 | 0 | NA |
| 700,001-800,000 | 1 | 1 | 100\% |
| 800,001-900,000 | 2 | 0 | NA |
| 900,001-1,000,000 | 5 | 1 | 20\% |
| 1,000,001-1,250,000 | 6 | 1 | 17\% |
| 1,250,001-1,500,000 | 4 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 2 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 20 | 3 | 15\% |
| 2 Bedrooms \& Less | 1 | 0 | NA |
| 3 to 4 Bedrooms | 11 | 3 | 27\% |
| 5 to 6 Bedrooms | 8 | 0 | NA |
| 7 Bedrooms \& More | 0 | 0 | NA |
| TOTAL* | 20 | 3 | 15\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 10 | 20 | 100\% |
| Solds | 4 | 3 | -25\% |
| Sale Price | \$877,500 | \$908,000 | 3\% |
| Sale Price SQFT | \$399 | \$434 | 9\% |
| Sale to List Price Ratio | 98\% | 99\% | 1\% |
| Days on Market | 69 | 4 | -94\% |

Community DETACHED HOMES

| Snapstais® | Inventory | Sales |
| :--- | :--- | :--- |
| Central Meadows | 3 | 1 |
| Mid Meadows | 4 | 2 |
| North Meadows | 4 | 0 |
| South Meadows | 9 | 0 |
| West Meadows | 0 | 0 |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.


- Most Active Price Band** Insufficient data
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Insufficient data
** With a minimum inventory of 10 in most instances


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# SnapStazs ${ }^{\circ}$ PITT MEADOWS 

Price Band \& Bedroom CONDOS \& TOWNHOMES

| SmapStats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 2 | 0 | NA |
| 400,001-500,000 | 5 | 10 | 200\%* |
| 500,001-600,000 | 4 | 15 | 375\%** |
| 600,001-700,000 | 5 | 1 | 20\% |
| 700,001-800,000 | 0 | 0 | NA |
| 800,001-900,000 | 1 | 1 | 100\% |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 17 | 27 | 159\%* |
| 0 to 1 Bedroom | 1 | 2 | 200\%* |
| 2 Bedrooms | 10 | 14 | 140\%* |
| 3 Bedrooms | 5 | 10 | 200\%* |
| 4 Bedrooms \& Greater | 1 | 1 | 100\% |
| TOTAL* | 17 | 27 | 159\%** |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 20 | 17 | -15\% |
| Solds | 13 | 27 | 108\% |
| Sale Price | \$500,000 | \$558,888 | 12\% |
| Sale Price SQFT | \$476 | \$427 | -10\% |
| Sale to List Price Ratio | 101\% | 101\% | NA |
| Days on Market | 23 | 6 | -74\% |

Community CONDOS \& TOWNHOMES

| Snapstais® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Central Meadows | 6 | 5 | $83 \%$ |
| Mid Meadows | 7 | 14 | $200 \%^{*}$ |
| North Meadows | 1 | 5 | $500 \%^{*}$ |
| South Meadows | 3 | 3 | $100 \%$ |
| West Meadows | 0 | 0 | NA |
| TOTAL* | 17 | 27 | $159 \%^{*}$ |


*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator PITT MEADows ATTACHED: Sellers market at $>100 \%$ Sales Ratio average ( 10 in 10 homes selling rate)

- Most Active Price Band** $\$ 400,000$ to $\$ 600,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Selling homes in Mid Meadows and 2 to 3 bedroom properties
** With a minimum inventory of 10 in most instances


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# SnapStałs' MAPLE RIDGE 

FEBRUARY 2018

## Price Band \& Bedroom DETACHED HOMES

| SmapStats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 0 | 0 | NA |
| 200,001-300,000 | 0 | 0 | NA |
| 300,001-400,000 | 0 | 0 | NA |
| 400,001-500,000 | 0 | 0 | NA |
| 500,001-600,000 | 0 | 1 | $N A^{*}$ |
| 600,001-700,000 | 12 | 7 | 58\% |
| 700,001-800,000 | 27 | 16 | 59\% |
| 800,001-900,000 | 32 | 21 | 66\% |
| 900,001-1,000,000 | 29 | 18 | 62\% |
| 1,000,001-1,250,000 | 30 | 8 | 27\% |
| 1,250,001-1,500,000 | 23 | 6 | 26\% |
| 1,500,001-1,750,000 | 12 | 2 | 17\% |
| 1,750,001-2,000,000 | 5 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 170 | 79 | 46\% |
| 2 Bedrooms \& Less | 14 | 2 | 14\% |
| 3 to 4 Bedrooms | 96 | 58 | 60\% |
| 5 to 6 Bedrooms | 52 | 16 | 31\% |
| 7 Bedrooms \& More | 8 | 3 | 38\% |
| TOTAL* | 170 | 79 | 46\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 150 | 170 | 13\% |
| Solds | 63 | 79 | 25\% |
| Sale Price | \$871,500 | \$865,000 | -1\% |
| Sale Price SQFT | \$307 | \$351 | 14\% |
| Sale to List Price Ratio | 98\% | 100\% | 2\% |
| Days on Market | 24 | 11 | -54\% |

Community DETACHED HOMES

| Snapstats® | Inventory | Sales |
| :--- | :--- | :--- |
| Albion | 26 | 10 |
| Cottonwood | 11 | 9 |
| Sast Central | 32 | 14 |
| North | 0 | 0 |
| Northeast | 0 | 0 |
| Northwest | 18 | 10 |
| Silver Valley | 12 | 8 |
| Southwest | 21 | 8 |
| Thornhill | 18 | 6 |
| Websters Corners | 10 | 1 |
| West Central | 19 | 13 |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.
Market Summary - Market Type Indicator MAPLE RIDGE DETACHED: Sellers market at $46 \%$ Sales Ratio average ( 4.6 in 10 homes selling rate)

- Homes are selling on average at list price
- Most Active Price Band** $\$ 800,000$ to $\$ 900,000$ with average $66 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between $\$ 1.5$ mil to $\$ 1.75$ mil, Websters Corners and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Cottonwood and 3 to 4 bedroom properties
** With a minimum inventory of 10 in most instances

13 Month
Market Trend


Compliments of...

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# SnapStats 

## Price Band \& Bedroom CONDOS \& TOWNHOMES

| Smastats | Inventory | Sales | Sales Ratio |
| :---: | :---: | :---: | :---: |
| \$0-100,000 | 0 | 0 | NA |
| 100,001-200,000 | 1 | 0 | NA |
| 200,001-300,000 | 2 | 8 | 400\%* |
| 300,001-400,000 | 20 | 26 | 130\%* |
| 400,001-500,000 | 11 | 12 | 109\%* |
| 500,001-600,000 | 21 | 15 | 71\% |
| 600,001-700,000 | 24 | 7 | 29\% |
| 700,001-800,000 | 15 | 6 | 40\% |
| 800,001-900,000 | 2 | 1 | 50\% |
| 900,001-1,000,000 | 0 | 0 | NA |
| 1,000,001-1,250,000 | 0 | 0 | NA |
| 1,250,001-1,500,000 | 0 | 0 | NA |
| 1,500,001-1,750,000 | 0 | 0 | NA |
| 1,750,001-2,000,000 | 0 | 0 | NA |
| 2,000,001-2,250,000 | 0 | 0 | NA |
| 2,250,001-2,500,000 | 0 | 0 | NA |
| 2,500,001-2,750,000 | 0 | 0 | NA |
| 2,750,001-3,000,000 | 0 | 0 | NA |
| 3,000,001-3,500,000 | 0 | 0 | NA |
| 3,500,001-4,000,000 | 0 | 0 | NA |
| 4,000,001 \& Greater | 0 | 0 | NA |
| TOTAL* | 96 | 75 | 78\% |
| 0 to 1 Bedroom | 19 | 19 | 100\% |
| 2 Bedrooms | 16 | 30 | 188\%* |
| 3 Bedrooms | 51 | 21 | 41\% |
| 4 Bedrooms \& Greater | 10 | 5 | 50\% |
| TOTAL* | 96 | 75 | 78\% |
| SnapStats® Median Data | January | February | Variance |
| Inventory | 94 | 96 | 2\% |
| Solds | 110 | 75 | -32\% |
| Sale Price | \$377,000 | \$425,000 | 13\% |
| Sale Price SQFT | \$399 | \$392 | -2\% |
| Sale to List Price Ratio | 101\% | 97\% | -4\% |
| Days on Market | 8 | 8 | NA |

Community CONDOS \& TOWNHOMES

| Snapstats® | Inventory | Sales | Sales Ratio |
| :--- | :--- | :--- | :--- |
| Albion | 10 | 5 | $50 \%$ |
| Cottonwood | 14 | 9 | $64 \%$ |
| East Central | 31 | 39 | $126 \%^{*}$ |
| North | 2 | 0 | NA |
| Northeast | 0 | 0 | NA |
| Northwest | 8 | 3 | $38 \%$ |
| Silver Valley | 12 | 2 | $17 \%$ |
| Southwest | 2 | 5 | $250 \%^{*}$ |
| Thornhill | 1 | 0 | NA |
| Websters Corners | 0 | 0 | NA |
| West Central | 16 | 12 | $75 \%$ |
| Whonnock | 0 | 0 | NA |
| TOTAL* | 96 | 75 | $78 \%$ |

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20\%.) Refer to YTD reports for sustained periods. If $>100 \%$ MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary - Market Type Indicator MAPLE RIDGE ATTACHED: Sellers market at $78 \%$ Sales Ratio average ( 7.8 in 10 homes selling rate) <br> - Homes are selling on average 3\% below list price

- Most Active Price Band** $\$ 200,000$ to $\$ 500,000$ with average $>100 \%$ Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Silver Valley and 3 bedroom properties
- Sellers Best Bet** Selling homes in East Central and up to 2 bedroom properties
** With a minimum inventory of 10 in most instances

$$
\longrightarrow \text { SALE PRICE } \quad \longrightarrow \text { SOL... INVENTORY } \quad \longleftrightarrow \text { SOL }
$$

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