Everything you need to know about your Real Estate Market Today!

Compliments of:

Sharon Lum

604.813.0033 sharon@sharonlum.com SharonLum.com

RE/MAX Select Properties

5487 West Boulevard Vancouver, BC V6M 3W5



SnapStats® BURNABY

Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	9	8	89%
1,250,001 - 1,500,000	49	11	22%
1,500,001 - 1,750,000	66	8	12%
1,750,001 – 2,000,000	88	11	13%
2,000,001 - 2,250,000	38	7	18%
2,250,001 – 2,500,000	47	4	9%
2,500,001 – 2,750,000	38	1	3%
2,750,001 – 3,000,000	37	1	3%
3,000,001 – 3,500,000	29	2	7%
3,500,001 - 4,000,000	10	0	NA
4,000,001 & Greater	7	0	NA
TOTAL*	418	53	13%
2 Bedrooms & Less	5	1	20%
3 to 4 Bedrooms	124	24	19%
5 to 6 Bedrooms	182	16	9%
7 Bedrooms & More	107	12	11%
TOTAL*	418	53	13%

SnapStats® Median Data	January	February	Variance
Inventory	377	418	11%
Solds	57	53	-7%
Sale Price	\$1,650,000	\$1,720,000	4%
Sale Price SQFT	\$638	\$655	3%
Sale to List Price Ratio	97%	96%	-1%
Days on Market	49	30	-39%

Community DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	2	1	50%
Brentwood Park	9	3	33%
Buckingham Heights	10	0	NA
Burnaby Hospital	7	0	NA
Burnaby Lake	12	2	17%
Cariboo	0	0	NA
Capitol Hill	34	2	6%
Central	8	1	13%
Central Park	6	0	NA
Deer Lake	9	2	22%
Deer Lake Place	4	3	75%
East Burnaby	38	5	13%
Edmonds	21	1	5%
Forest Glen	16	2	13%
Forest Hills	3	0	NA
Garden Village	11	2	18%
Government Road	12	1	8%
Greentree Village	3	0	NA
Highgate	18	4	22%
Metrotown	11	1	9%
Montecito	16	3	19%
Oakdale	1	1	100%
Oaklands	0	0	NA
Parkcrest	22	1	5%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	11	3	27%
South Slope	35	5	14%
Sperling-Duthie	24	0	NA
Sullivan Heights	3	0	NA
Suncrest	4	0	NA
The Crest	15	2	13%
Upper Deer Lake	23	2	9%
Vancouver Heights	10	3	30%
Westridge	6	1	17%
Willingdon Heights	14	2	14%
TOTAL*	418	53	13%

^{*}Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator BURNABY DETACHED; Balanced market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 89% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$2.5 mil to \$3 mil, Capitol Hill, Edmonds, Parkcrest and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Brentwood Park, Vancouver Heights and 3 to 4 bedroom properties

13 Month Market Trend



Compliments of...

Sharon LumRE/MAX Select Properties
604.813.0033



^{*} With a minimum inventory of 10 in most instance



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	1	NA*
300,001 - 400,000	8	10	125%*
400,001 - 500,000	29	33	114%*
500,001 - 600,000	36	39	108%*
600,001 - 700,000	48	46	96%
700,001 - 800,000	49	23	47%
800,001 - 900,000	32	19	59%
900,001 - 1,000,000	26	10	38%
1,000,001 - 1,250,000	11	9	82%
1,250,001 - 1,500,000	9	1	11%
1,500,001 - 1,750,000	4	0	NA
1,750,001 - 2,000,000	8	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	260	191	73%
0 to 1 Bedroom	40	52	130%*
2 Bedrooms	154	110	71%
3 Bedrooms	62	27	44%
4 Bedrooms & Greater	4	2	50%
TOTAL*	260	191	73%

.			
SnapStats® Median Data	January	February	Variance
Inventory	258	260	1%
Solds	147	191	30%
Sale Price	\$655,000	\$632,500	-3%
Sale Price SQFT	\$725	\$711	-2%
Sale to List Price Ratio	104%	101%	-3%
Days on Market	10	9	-10%

Community CONDOS & TOWNHOMES

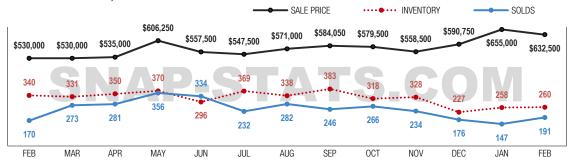
•			
	Inventory	Sales	Sales Ratio
Big Bend	0	0	NA
Brentwood Park	38	24	63%
Buckingham Heights	0	0	NA
Burnaby Hospital	0	1	NA*
Burnaby Lake	2	1	50%
Cariboo	6	2	33%
Capitol Hill	2	3	150%*
Central	6	3	50%
Central Park	11	6	55%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	2	1	50%
Edmonds	25	17	68%
Forest Glen	11	16	145%*
Forest Hills	2	1	50%
Garden Village	0	0	NA
Government Road	7	5	71%
Greentree Village	2	4	200%*
Highgate	22	17	77%
Metrotown	67	42	63%
Montecito	3	2	67%
Oakdale	0	0	NA
Oaklands	4	0	NA
Parkcrest	0	1	NA*
Simon Fraser Hills	6	6	100%
Simon Fraser University SFU	9	8	89%
South Slope	17	14	82%
Sperling-Duthie	1	0	NA
Sullivan Heights	7	9	129%*
Suncrest	0	0	NA
The Crest	3	4	133%*
Upper Deer Lake	0	0	NA
Vancouver Heights	5	3	60%
Westridge	0	0	NA
Willingdon Heights	2	1	50%
TOTAL*	260	191	73%

^{*}Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **BURNABY ATTACHED:** Sellers market at 73% Sales Ratio average (7.3 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$300,000 to \$600,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Central Park and 3 bedroom properties
- Sellers Best Bet** Selling homes in Forest Glen, Sullivan Heights and up to 1 bedroom properties

13 Month Market Trend



Compliments of...

Sharon Lum RE/MAX Select Properties 604.813.0033



^{**} With a minimum inventory of 10 in most instances

SnapStats® NEW WESTMINSTER

Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	1	0	NA
800,001 - 900,000	2	3	150%*
900,001 - 1,000,000	7	2	29%
1,000,001 - 1,250,000	15	2	13%
1,250,001 - 1,500,000	21	10	48%
1,500,001 – 1,750,000	7	2	29%
1,750,001 – 2,000,000	2	3	150%*
2,000,001 - 2,250,000	5	0	NA
2,250,001 – 2,500,000	3	1	33%
2,500,001 – 2,750,000	1	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	64	23	36%
2 Bedrooms & Less	9	2	22%
3 to 4 Bedrooms	34	9	26%
5 to 6 Bedrooms	17	10	59%
7 Bedrooms & More	4	2	50%
TOTAL*	64	23	36%

Community	DFTACHED	HOMES
OUIIIIIIIIIII	DLIMUILD	IIUIILU

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	3	0	NA
Downtown	0	0	NA
Fraserview	1	0	NA
GlenBrooke North	8	2	25%
Moody Park	1	1	100%
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	12	7	58%
Queens Park	4	2	50%
Sapperton	13	2	15%
The Heights	6	6	100%
Uptown	6	1	17%
West End	10	2	20%
TOTAL*	64	23	36%

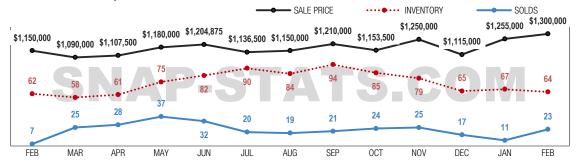
SnapStats® Median Data	January	February	Variance	
Shapsialsw Median Dala	January	reblualy	variance	L
Inventory	67	64	-4%	
Solds	11	23	109%	
Sale Price	\$1,255,000	\$1,300,000	4%	
Sale Price SQFT	\$545	\$461	-15%	
Sale to List Price Ratio	100%	96%	-4%	
Days on Market	31	28	-10%	

^{*}Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **NEW WESTMINSTER DETACHED:** Sellers market at 36% Sales Ratio average (3.6 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average 48% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Sapperton and up to 2 bedroom properties
- Sellers Best Bet** Homes in Queensborough and 5 to 6 bedroom properties

13 Month Market Trend



Compliments of...

Sharon Lum RE/MAX Select Properties 604.813.0033



^{**} With a minimum inventory of 10 in most instances

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	2	1	50%
300,001 - 400,000	8	11	138%*
400,001 - 500,000	19	17	89%
500,001 - 600,000	22	18	82%
600,001 - 700,000	14	17	121%*
700,001 - 800,000	16	11	69%
800,001 - 900,000	8	0	NA
900,001 - 1,000,000	3	1	33%
1,000,001 - 1,250,000	0	0	NA
1,250,001 — 1,500,000	2	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	94	76	81%
0 to 1 Bedroom	21	23	110%*
2 Bedrooms	52	45	87%
3 Bedrooms	21	7	33%
4 Bedrooms & Greater	0	1	NA*
TOTAL*	94	76	81%

4 Bedrooms & Greater	U	1	NA^
TOTAL*	94	76	81%
			01,0
SnapStats® Median Data	January	February	Variance
•			
Inventory	79	94	19%
Solds	83	76	-8%
Sale Price	\$508,800	\$552,500	9%
Sale Price SQFT	\$554	\$651	18%

104%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	18	23	128%*
Fraserview	16	14	88%
GlenBrooke North	2	1	50%
Moody Park	0	1	NA*
North Arm	0	0	NA
Quay	10	7	70%
Queensborough	19	9	47%
Queens Park	0	0	NA
Sapperton	5	3	60%
The Heights	0	0	NA
Uptown	24	16	67%
West End	0	2	NA*
TOTAL*	94	76	81%

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

Sale to List Price Ratio

Days on Market

- Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers market at 81% Sales Ratio average (8.1 in 10 homes selling rate)
- Homes are selling on average 2% above list price

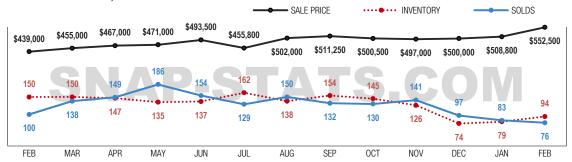
-2%

-20%

102%

- Most Active Price Band** \$300k to \$400k and \$600k to \$700k with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Queensborough and 3 bedroom properties
- Sellers Best Bet** Homes in Downtown, Fraserview and up to 1 bedroom properties

13 Month Market Trend



Compliments of...

Sharon LumRE/MAX Select Properties
604.813.0033



^{**} With a minimum inventory of 10 in most instances

SnapStats coquitlam

Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100.000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	1	0	NA
800,001 - 900,000	1	2	200%*
900,001 - 1,000,000	8	3	38%
1,000,001 - 1,250,000	28	18	64%
1,250,001 — 1,500,000	79	17	22%
1,500,001 - 1,750,000	54	11	20%
1,750,001 — 2,000,000	33	5	15%
2,000,001 - 2,250,000	25	0	NA
2,250,001 – 2,500,000	26	2	8%
2,500,001 – 2,750,000	20	1	5%
2,750,001 – 3,000,000	11	0	NA
3,000,001 - 3,500,000	9	1	11%
3,500,001 - 4,000,000	8	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	304	60	20%
2 Bedrooms & Less	11	2	18%
3 to 4 Bedrooms	98	27	28%
5 to 6 Bedrooms	134	22	16%
7 Bedrooms & More	61	9	15%
TOTAL*	304	60	20%

0	DETACHED	HOMEC
Community	DETAURED	HUIVIES

SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	65	8	12%
Canyon Springs	3	1	33%
Cape Horn	10	2	20%
Central Coquitlam	80	14	18%
Chineside	6	0	NA
Coquitlam East	10	4	40%
Coquitlam West	29	4	14%
Eagle Ridge	2	1	50%
Harbour Chines	12	2	17%
Harbour Place	6	3	50%
Hockaday	2	1	50%
Maillardville	15	3	20%
Meadow Brook	5	0	NA
New Horizons	8	7	88%
North Coquitlam	2	0	NA
Park Ridge Estates	1	0	NA
Ranch Park	8	4	50%
River Springs	0	0	NA
Scott Creek	1	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	2	0	NA
Westwood Plateau	37	6	16%
Westwood Summit	0	0	NA
TOTAL*	304	60	20%

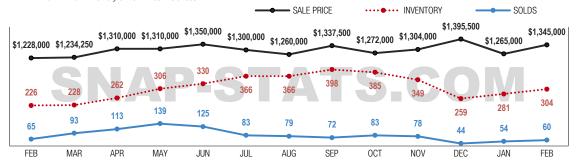
SnapStats® Median Data	January	February	Variance
Inventory	281	304	8%
Solds	54	60	11%
Sale Price	\$1,265,000	\$1,345,000	6%
Sale Price SQFT	\$473	\$509	8%
Sale to List Price Ratio	97%	99%	2%
Days on Market	38	12	-68%

^{*}Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator COQUITLAM DETACHED: Balanced market at 20% Sales Ratio average (21% is a Sellers market)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 64% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$2.5 mil to \$2.75 mil, Burke Mountain and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in New Horizons and 3 to 4 bedroom properties

13 Month Market Trend



Compliments of...

Sharon Lum RE/MAX Select Properties 604.813.0033



^{**} With a minimum inventory of 10 in most instances

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	7	11	157%*
400,001 - 500,000	21	27	129%*
500,001 - 600,000	17	17	100%
600,001 - 700,000	30	32	107%*
700,001 - 800,000	19	13	68%
800,001 - 900,000	9	5	56%
900,001 - 1,000,000	9	4	44%
1,000,001 - 1,250,000	9	3	33%
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	122	112	92%
0 to 1 Bedroom	18	29	161%*
2 Bedrooms	70	59	84%
3 Bedrooms	21	21	100%
4 Bedrooms & Greater	13	3	23%
TOTAL*	122	112	92%

Community	CONDOS &	TOWNHOMES
OUIIIIIIIIIII	UUNDUU A	IUVVIVIIUIVILU

SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	6	8	133%*
Canyon Springs	5	4	80%
Cape Horn	0	0	NA
Central Coquitlam	4	7	175%*
Chineside	0	0	NA
Coquitlam East	2	2	100%
Coquitlam West	27	24	89%
Eagle Ridge	3	5	167%*
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	8	6	75%
Meadow Brook	0	0	NA
New Horizons	16	12	75%
North Coquitlam	30	35	117%*
Park Ridge Estates	0	0	NA
Ranch Park	0	0	NA
River Springs	0	0	NA
Scott Creek	0	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	0	0	NA
Westwood Plateau	21	9	43%
Westwood Summit	0	0	NA
TOTAL*	122	112	92%

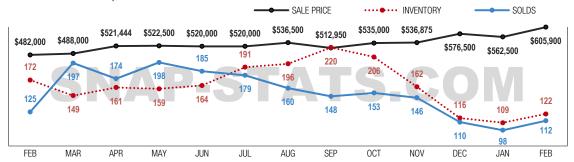
SnapStats® Median Data	January	February	Variance
Inventory	109	122	12%
Solds	98	112	14%
Sale Price	\$562,500	\$605,900	8%
Sale Price SQFT	\$623	\$663	6%
Sale to List Price Ratio	99%	102%	3%
Davs on Market	11	8	-27%

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator COQUITLAM ATTACHED: Sellers market at 92% Sales Ratio average (9.2 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$300,000 to \$700,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Westwood Plateau and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Burke Mountain, North Coquitlam and up to 1 bedroom properties

13 Month Market Trend



Compliments of...

Sharon Lum RE/MAX Select Properties 604.813.0033



^{**} With a minimum inventory of 10 in most instances

SnapStats® PORT COQUITLAM

Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	1	1	100%
800,001 - 900,000	9	6	67%
900,001 – 1,000,000	18	6	33%
1,000,001 - 1,250,000	22	11	50%
1,250,001 – 1,500,000	14	2	14%
1,500,001 - 1,750,000	9	1	11%
1,750,001 – 2,000,000	3	0	NA
2,000,001 - 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	79	27	34%
2 Bedrooms & Less	5	1	20%
3 to 4 Bedrooms	43	16	37%
5 to 6 Bedrooms	24	10	42%
7 Bedrooms & More	7	0	NA
TOTAL*	79	27	34%

/ Degrooffis & More	1	U	IVA
TOTAL*	79	27	34%
SnapStats® <i>Median Data</i>	January	February	Variance
Inventory	68	79	16%
Solds	13	27	108%
Sale Price	\$988,000	\$1,025,000	4%
Sale Price SQFT	\$469	\$438	-7%
Sale to List Price Ratio	100%	104%	4%

20

Community DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	2	NA*
Central Port Coquitlam	11	0	NA
Citadel	6	6	100%
Glenwood	24	6	25%
Lincoln Park	6	4	67%
Lower Mary Hill	6	0	NA
Mary Hill	5	5	100%
Oxford Heights	8	3	38%
Riverwood	5	0	NA
Woodland Acres	8	1	13%
TOTAL*	79	27	34%

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

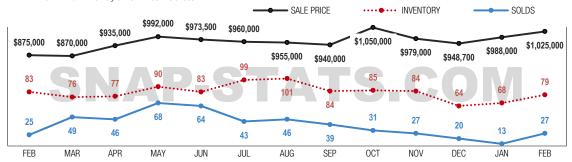
Market Summary

Days on Market

- Market Type Indicator PORT COQUITLAM DETACHED: Sellers market at 34% Sales Ratio average (3.4 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band** \$800,000 to \$900,000 with average 67% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Woodland Acres and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Oxford Heights and 5 to 6 bedroom properties

-60%

13 Month Market Trend



Compliments of...

Sharon Lum RE/MAX Select Properties 604.813.0033



^{**} With a minimum inventory of 10 in most instances

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	1	4	400%*
300,001 - 400,000	7	10	143%*
400,001 - 500,000	10	18	180%*
500,001 - 600,000	8	11	138%*
600,001 - 700,000	11	8	73%
700,001 - 800,000	8	4	50%
800,001 - 900,000	6	1	17%
900,001 - 1,000,000	4	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	55	56	102%*
0 to 1 Bedroom	10	13	130%*
2 Bedrooms	22	34	155%*
3 Bedrooms	17	9	53%
4 Bedrooms & Greater	6	0	NA
TOTAL*	55	56	102%*

Community	CONDOS &	TOWNHOMES
CUIIIIIIIIII	υυννυυυ α	IUVVIVIIUIVILO

SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	0	NA
Central Port Coquitlam	25	34	136%*
Citadel	6	3	50%
Glenwood	12	9	75%
Lincoln Park	0	0	NA
Lower Mary Hill	0	0	NA
Mary Hill	0	1	NA*
Oxford Heights	1	0	NA
Riverwood	11	9	82%
Woodland Acres	0	0	NA
TOTAL*	55	56	102%*

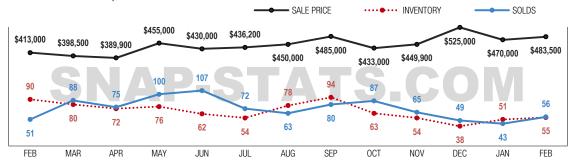
SnapStats® Median Data	January	February	Variance
Inventory	51	55	8%
Solds	43	56	30%
Sale Price	\$470,000	\$483,500	3%
Sale Price SQFT	\$470	\$517	10%
Sale to List Price Ratio	104%	101%	-3%
Days on Market	8	6	-25%

^{*}Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT COQUITLAM ATTACHED: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$300,000 to \$600,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Glenwood and 3 bedroom properties
- Sellers Best Bet** Selling homes in Central Port Coguitlam and up to 2 bedroom properties

13 Month Market Trend



Compliments of...

Sharon Lum RE/MAX Select Properties 604.813.0033



^{**} With a minimum inventory of 10 in most instances

SnapStats® PORT MOODY

Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 — 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	3	3	100%
1,250,001 — 1,500,000	14	1	7%
1,500,001 – 1,750,000	7	0	NA
1,750,001 – 2,000,000	8	1	13%
2,000,001 - 2,250,000	5	0	NA
2,250,001 – 2,500,000	5	0	NA
2,500,001 – 2,750,000	0	1	NA*
2,750,001 - 3,000,000	7	0	NA
3,000,001 – 3,500,000	5	1	20%
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	6	1	17%
TOTAL*	61	8	13%
2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	22	4	18%
5 to 6 Bedrooms	37	4	11%
7 Bedrooms & More	2	0	NA
TOTAL*	61	8	13%

0	DETACHED	HOMEC
Community	DETAURED	HUIVIES

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	16	2	13%
Barber Street	2	0	NA
Belcarra	4	1	25%
College Park	15	3	20%
Glenayre	4	0	NA
Heritage Mountain	3	0	NA
Heritage Woods	5	1	20%
loco	0	0	NA
Mountain Meadows	0	1	NA*
North Shore	7	0	NA
Port Moody Centre	5	0	NA
Westwood Summit	0	0	NA
TOTAL*	61	8	13%

SnapStats® Median Data	January	February	Variance
Inventory	50	61	22%
Solds	2	8	300%
Sale Price	\$1,310,000	\$1,664,881	27%
Sale Price SQFT	\$560	\$357	-36%
Sale to List Price Ratio	99%	91%	-8%
Days on Market	24	17	-29%

^{*}Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT MOODY DETACHED: Balanced market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 9% below list price
- Most Active Price Band** Insufficient Data but with 3 sales \$1 mil to \$1.25 mil
- Buyers Best Bet** Homes in Anmore and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in College Park and 3 to 4 bedroom properties

13 Month Market Trend



Compliments of...

Sharon Lum RE/MAX Select Properties 604.813.0033



^{**} With a minimum inventory of 10 in most instances



Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	1	1	100%
400,001 - 500,000	5	3	60%
500,001 - 600,000	7	9	129%*
600,001 - 700,000	9	8	89%
700,001 - 800,000	4	9	225%*
800,001 - 900,000	7	3	43%
900,001 - 1,000,000	9	0	NA
1,000,001 - 1,250,000	4	1	25%
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	2	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	48	34	71%
0 to 1 Bedroom	5	6	120%*
2 Bedrooms	25	17	68%
3 Bedrooms	14	10	71%
4 Bedrooms & Greater	4	1	25%
TOTAL*	48	34	71%

Community	CONDOS &	TOWNHOMES
CUIIIIIIIIII	υυννυυυ α	IUVVIVIIUIVILO

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	11	4	36%
Glenayre	0	0	NA
Heritage Mountain	3	1	33%
Heritage Woods	0	2	NA*
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	5	7	140%*
Port Moody Centre	29	20	69%
Westwood Summit	0	0	NA
TOTAL*	48	34	71%

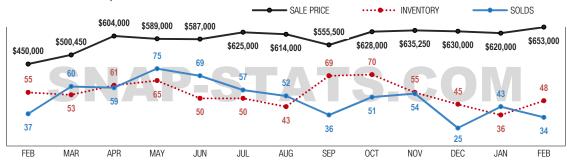
January	February	Variance
36	48	33%
43	34	-21%
\$620,000	\$653,000	5%
\$619	\$670	8%
100%	102%	2%
9	8	-11%
	36 43 \$620,000 \$619	36 48 43 34 \$620,000 \$653,000 \$619 \$670

*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT MOODY ATTACHED: Sellers market at 71% Sales Ratio average (7.1 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$500k to \$600k and \$700k to \$800k with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$600,000 to \$700,000 and College Park
- Sellers Best Bet** Selling homes in Port Moody Centre and 2 to 3 bedroom properties

13 Month Market Trend



Compliments of...

Sharon Lum RE/MAX Select Properties 604.813.0033



^{**} With a minimum inventory of 10 in most instances

SnapStats® PITT MEADOWS

Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	0	NA
600,001 - 700,000	0	0	NA
700,001 - 800,000	1	1	100%
800,001 - 900,000	2	0	NA
900,001 - 1,000,000	5	1	20%
1,000,001 - 1,250,000	6	1	17%
1,250,001 - 1,500,000	4	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	2	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	20	3	15%
2 Bedrooms & Less	1	0	NA
3 to 4 Bedrooms	11	3	27%
5 to 6 Bedrooms	8	0	NA
7 Bedrooms & More	0	0	NA
TOTAL*	20	3	15%

Community	DETACHED	HOMES
		Inventor

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	3	1	33%
Mid Meadows	4	2	50%
North Meadows	4	0	NA
South Meadows	9	0	NA
West Meadows	0	0	NA
TOTAL*	20	3	15%

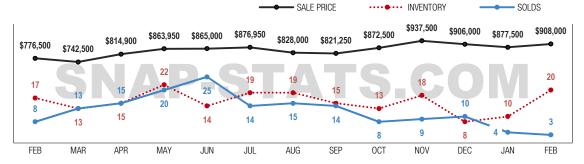
SnapStats® Median Data	January	February	Variance
Inventory	10	20	100%
Solds	4	3	-25%
Sale Price	\$877,500	\$908,000	3%
Sale Price SQFT	\$399	\$434	9%
Sale to List Price Ratio	98%	99%	1%
Days on Market	69	4	-94%

^{*}Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PITT MEADOWS DETACHED: Balanced market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** Insufficient data
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Insufficient data

13 Month Market Trend



Compliments of...

Sharon LumRE/MAX Select Properties
604.813.0033



^{**} With a minimum inventory of 10 in most instances

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	2	0	NA
400,001 - 500,000	5	10	200%*
500,001 - 600,000	4	15	375%*
600,001 - 700,000	5	1	20%
700,001 - 800,000	0	0	NA
800,001 - 900,000	1	1	100%
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	17	27	159%*
0 to 1 Bedroom	1	2	200%*
2 Bedrooms	10	14	140%*
3 Bedrooms	5	10	200%*
4 Bedrooms & Greater	1	1	100%
TOTAL*	17	27	159%*

Community	CONDOS &	TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	6	5	83%
Mid Meadows	7	14	200%*
North Meadows	1	5	500% *
South Meadows	3	3	100%
West Meadows	0	0	NA
TOTAL*	17	27	159%*

Inventory	20	17	-15%
Solds	13	27	108%
Sale Price	\$500,000	\$558,888	12%
Sale Price SQFT	\$476	\$427	-10%
Sale to List Price Ratio	101%	101%	NA
Days on Market	23	6	-74%

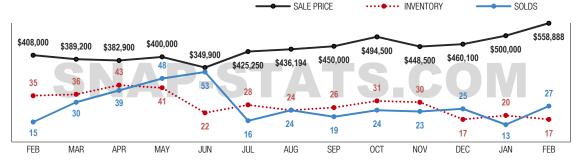
^{*}Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PITT MEADOWS ATTACHED: Sellers market at >100% Sales Ratio average (10 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$400,000 to \$600,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Selling homes in Mid Meadows and 2 to 3 bedroom properties

Variance

13 Month Market Trend



Compliments of...

Sharon Lum RE/MAX Select Properties 604.813.0033



^{**} With a minimum inventory of 10 in most instances

SnapStats® MAPLE RIDGE

Price Band & Bedroom DETACHED HOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	0	0	NA
500,001 - 600,000	0	1	NA*
600,001 – 700,000	12	7	58%
700,001 - 800,000	27	16	59%
800,001 – 900,000	32	21	66%
900,001 – 1,000,000	29	18	62%
1,000,001 - 1,250,000	30	8	27%
1,250,001 - 1,500,000	23	6	26%
1,500,001 - 1,750,000	12	2	17%
1,750,001 - 2,000,000	5	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	170	79	46%
2 Bedrooms & Less	14	2	14%
3 to 4 Bedrooms	96	58	60%
5 to 6 Bedrooms	52	16	31%
7 Bedrooms & More	8	3	38%
TOTAL*	170	79	46%

Community	DETACHED.	HOMES
Community	DETAUNED	HUIVIES

SnapStats®	Inventory	Sales	Sales Ratio
Albion	26	10	38%
Cottonwood	11	9	82%
East Central	32	14	44%
North	0	0	NA
Northeast	0	0	NA
Northwest	18	10	56%
Silver Valley	12	8	67%
Southwest	21	8	38%
Thornhill	18	6	33%
Websters Corners	10	1	10%
West Central	19	13	68%
Whonnock	3	0	NA
TOTAL*	170	79	46%

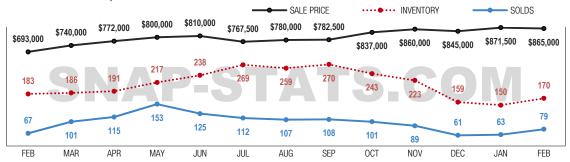
SnapStats® Median Data	January	February	Variance
Inventory	150	170	13%
Solds	63	79	25%
Sale Price	\$871,500	\$865,000	-1%
Sale Price SQFT	\$307	\$351	14%
Sale to List Price Ratio	98%	100%	2%
Davs on Market	24	11	-54%

^{*}Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator MAPLE RIDGE DETACHED: Sellers market at 46% Sales Ratio average (4.6 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$800,000 to \$900,000 with average 66% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Websters Corners and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Cottonwood and 3 to 4 bedroom properties

13 Month Market Trend



Compliments of...

Sharon Lum RE/MAX Select Properties 604.813.0033



^{**} With a minimum inventory of 10 in most instances



Price Band & Bedroom CONDOS & TOWNHOMES

	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	1	0	NA
200,001 - 300,000	2	8	400%*
300,001 - 400,000	20	26	130%*
400,001 - 500,000	11	12	109%*
500,001 - 600,000	21	15	71%
600,001 - 700,000	24	7	29%
700,001 - 800,000	15	6	40%
800,001 - 900,000	2	1	50%
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	0	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	96	75	78%
0 to 1 Bedroom	19	19	100%
2 Bedrooms	16	30	188%*
3 Bedrooms	51	21	41%
4 Bedrooms & Greater	10	5	50%
TOTAL*	96	75	78%

Community	CONDOS &	TOWNHOMES
Communica	UUNDUU A	IUVVIVIUUVILU

	Inventory	Sales	Sales Ratio
Albion	10	5	50%
Cottonwood	14	9	64%
East Central	31	39	126%*
North	2	0	NA
Northeast	0	0	NA
Northwest	8	3	38%
Silver Valley	12	2	17%
Southwest	2	5	250%*
Thornhill	1	0	NA
Websters Corners	0	0	NA
West Central	16	12	75%
Whonnock	0	0	NA
TOTAL*	96	75	78%

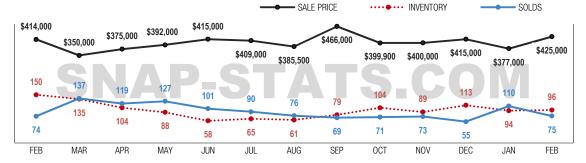
SnapStats® Median Data	January	February	Variance	
Inventory	94	96	2%	
Solds	110	75	-32%	
Sale Price	\$377,000	\$425,000	13%	
Sale Price SQFT	\$399	\$392	-2%	
Sale to List Price Ratio	101%	97%	-4%	
Days on Market	8	8	NA	

^{*}Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator MAPLE RIDGE ATTACHED: Sellers market at 78% Sales Ratio average (7.8 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$200,000 to \$500,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Silver Valley and 3 bedroom properties
- Sellers Best Bet** Selling homes in East Central and up to 2 bedroom properties

13 Month Market Trend



Compliments of...

Sharon Lum RE/MAX Select Properties 604.813.0033



^{**} With a minimum inventory of 10 in most instances