

Everything you need to know about your Real Estate Market Today!

Compliments of:
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FRASER VALLEY EDITION

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	6	4	67%
700,001 – 800,000	23	8	35%
800,001 – 900,000	65	26	40%
900,001 – 1,000,000	75	31	41%
1,000,001 – 1,250,000	115	37	32%
1,250,001 – 1,500,000	152	18	12%
1,500,001 – 1,750,000	62	6	10%
1,750,001 – 2,000,000	35	2	6%
2,000,001 – 2,250,000	6	0	NA
2,250,001 – 2,500,000	14	1	7%
2,500,001 – 2,750,000	9	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	3	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	569	133	23%

2 Bedrooms & Less	29	5	17%
3 to 4 Bedrooms	179	55	31%
5 to 6 Bedrooms	172	43	25%
7 Bedrooms & More	189	30	16%
TOTAL*	569	133	23%

SnapStats® Median Data	January	February	Variance
Inventory	558	569	2%
Solds	150	133	-11%
Sale Price	\$977,500	\$995,000	2%
Sale Price SQFT	\$374	\$393	5%
Sale to List Price Ratio	98%	100%	2%
Days on Market	35	17	-51%

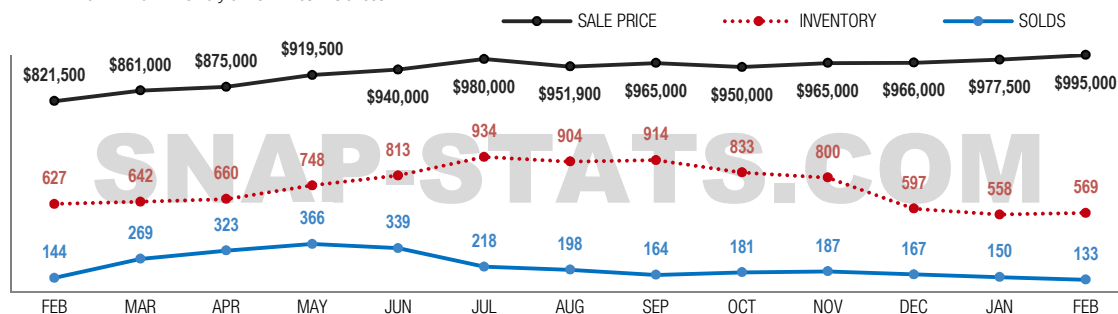
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **SURREY DETACHED**: Sellers market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$800,000 to \$1 mil with average 41% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Bridgeview, Royal Heights, Whalley and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Bolivar Heights, Cedar Hills, East Newton, Guildford and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	22	7	32%
300,001 – 400,000	104	84	81%
400,001 – 500,000	71	65	92%
500,001 – 600,000	55	41	75%
600,001 – 700,000	68	42	62%
700,001 – 800,000	21	10	48%
800,001 – 900,000	7	3	43%
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	2	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	351	252	72%

0 to 1 Bedroom	98	68	69%
2 Bedrooms	113	99	88%
3 Bedrooms	100	71	71%
4 Bedrooms & Greater	40	14	35%
TOTAL*	351	252	72%

SnapStats® Median Data	January	February	Variance
Inventory	299	351	17%
Solds	256	252	-2%
Sale Price	\$425,000	\$446,500	5%
Sale Price SQFT	\$434	\$439	1%
Sale to List Price Ratio	106%	104%	-2%
Days on Market	10	7	-30%

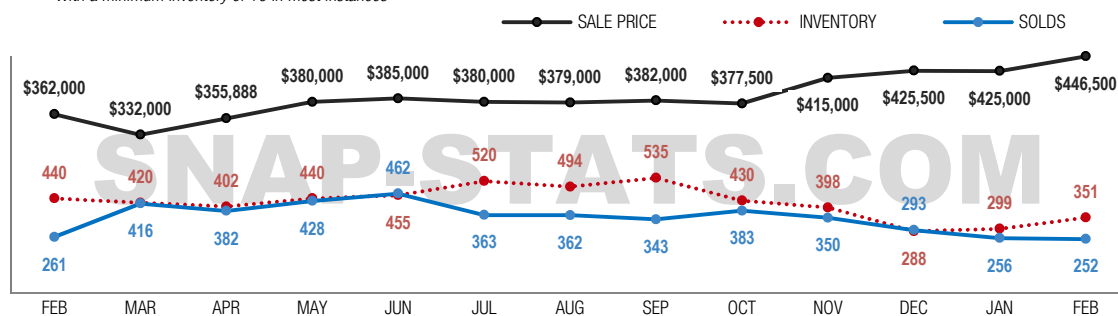
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **SURREY ATTACHED**: Sellers market at 72% Sales Ratio average (7.2 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band** \$400,000 to \$500,000 with average 92% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$200,000 to \$300,000, Queen Mary Park, West Newton, Whalley and minimum 4 bedrooms
- Sellers Best Bet** Selling homes in East Newton, Fleetwood Tynehead, Guildford and 2 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	2	1	50%
900,001 – 1,000,000	12	3	25%
1,000,001 – 1,250,000	59	21	36%
1,250,001 – 1,500,000	87	27	31%
1,500,001 – 1,750,000	61	13	21%
1,750,001 – 2,000,000	59	7	12%
2,000,001 – 2,250,000	28	2	7%
2,250,001 – 2,500,000	44	2	5%
2,500,001 – 2,750,000	29	2	7%
2,750,001 – 3,000,000	47	0	NA
3,000,001 – 3,500,000	27	1	4%
3,500,001 – 4,000,000	28	0	NA
4,000,001 & Greater	28	1	4%
TOTAL*	513	80	16%

2 Bedrooms & Less	38	6	16%
3 to 4 Bedrooms	257	48	19%
5 to 6 Bedrooms	180	25	14%
7 Bedrooms & More	38	1	3%
TOTAL*	513	80	16%

SnapStats® Median Data	January	February	Variance
Inventory	457	513	12%
Solds	61	80	31%
Sale Price	\$1,245,000	\$1,349,000	8%
Sale Price SQFT	\$471	\$495	5%
Sale to List Price Ratio	98%	97%	-1%
Days on Market	57	23	-60%

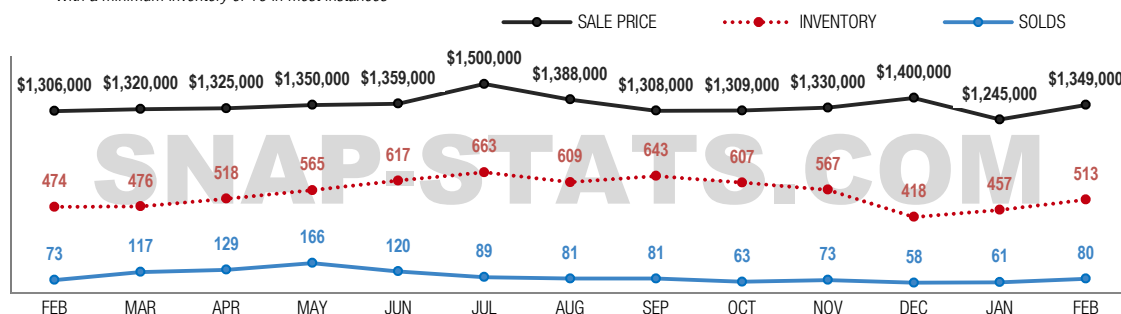
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **SOUTH SURREY DETACHED**: Balanced market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** (+/- \$1.5 mil): \$1 mil to \$1.25 mil (36% Sales Ratio) / \$1.5 mil to \$1.75 mil (21% Sales Ratio)
- Buyers Best Bet** (+/- \$1.5 mil): Homes between \$900,000 to \$1 mil / \$3 mil plus, Elgin Chantrell and Sunnyside Park
- Sellers Best Bet** Selling homes in King George Corridor, Morgan Creek and 3 to 4 bedroom properties

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13 Month Market Trend



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SnapStats® SOUTH SURREY/WHITE ROCK FEBRUARY 2018

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	1	NA*
200,001 – 300,000	0	1	NA*
300,001 – 400,000	12	11	92%
400,001 – 500,000	32	20	63%
500,001 – 600,000	32	21	66%
600,001 – 700,000	29	19	66%
700,001 – 800,000	27	23	85%
800,001 – 900,000	31	12	39%
900,001 – 1,000,000	33	3	9%
1,000,001 – 1,250,000	19	4	21%
1,250,001 – 1,500,000	4	0	NA
1,500,001 – 1,750,000	2	1	50%
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	1	NA*
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	3	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	230	117	51%

0 to 1 Bedroom	11	15	136%*
2 Bedrooms	117	45	38%
3 Bedrooms	61	35	57%
4 Bedrooms & Greater	41	22	54%
TOTAL*	230	117	51%

SnapStats® Median Data	January	February	Variance
Inventory	199	230	16%
Solds	95	117	23%
Sale Price	\$579,000	\$631,750	9%
Sale Price SQFT	\$475	\$477	NA
Sale to List Price Ratio	100%	102%	2%
Days on Market	13	11	-15%

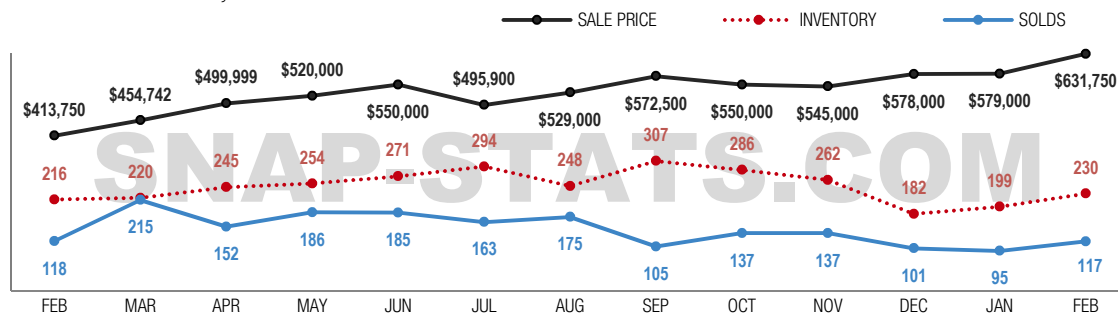
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **SOUTH SURREY ATTACHED:** Sellers market at 51% Sales Ratio average (5.1 in 10 homes selling rate)
- Homes are selling on average 2% above list price
- Most Active Price Band** \$300,000 to \$400,000 with average 92% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Pacific Douglas, White Rock and 2 bedroom properties
- Sellers Best Bet** Selling homes in King George Corridor, Morgan Creek, Sunnyside Park and up to 1 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	1	1	100%
800,001 – 900,000	11	7	64%
900,001 – 1,000,000	27	15	56%
1,000,001 – 1,250,000	28	14	50%
1,250,001 – 1,500,000	13	1	8%
1,500,001 – 1,750,000	6	0	NA
1,750,001 – 2,000,000	5	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	1	1	100%
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	96	39	41%

2 Bedrooms & Less	1	2	200%*
3 to 4 Bedrooms	60	22	37%
5 to 6 Bedrooms	22	15	68%
7 Bedrooms & More	13	0	NA
TOTAL*	96	39	41%

SnapStats® Median Data	January	February	Variance
Inventory	102	96	-6%
Solds	20	39	95%
Sale Price	\$929,950	\$975,000	5%
Sale Price SQFT	\$418	\$406	-3%
Sale to List Price Ratio	96%	100%	4%
Days on Market	32	6	-81%

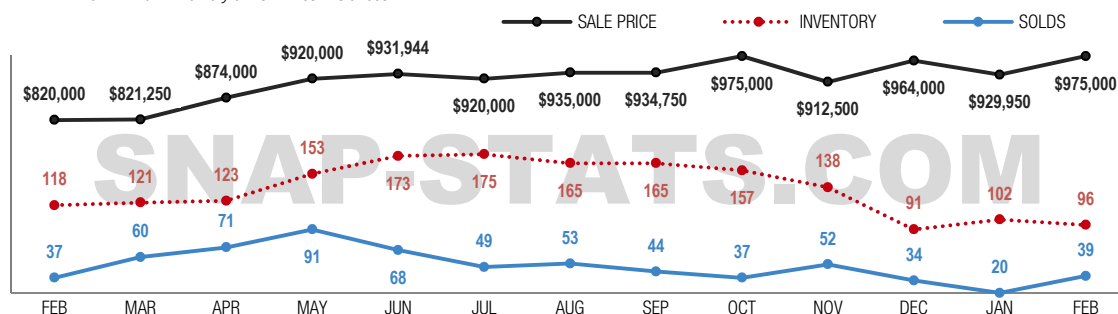
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **NORTH DELTA DETACHED:** Sellers market at 41% Sales Ratio average (4.1 in 10 homes selling rate))
- Homes are selling on average at list price
- Most Active Price Band** \$800,000 to \$900,000 with average 64% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Anniesville and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Sunshine Hills Woods and 5 to 6 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	1	NA*
200,001 – 300,000	0	0	NA
300,001 – 400,000	2	1	50%
400,001 – 500,000	3	3	100%
500,001 – 600,000	2	3	150%*
600,001 – 700,000	5	1	20%
700,001 – 800,000	6	2	33%
800,001 – 900,000	1	2	200%*
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	20	13	65%
0 to 1 Bedroom	4	2	50%
2 Bedrooms	7	4	57%
3 Bedrooms	5	6	120%*
4 Bedrooms & Greater	4	1	25%
TOTAL*	20	13	65%

SnapStats® Median Data	January	February	Variance
Inventory	24	20	-17%
Solds	14	13	-7%
Sale Price	\$544,450	\$533,000	-2%
Sale Price SQFT	\$456	\$414	-9%
Sale to List Price Ratio	100%	101%	1%
Days on Market	15	11	-27%

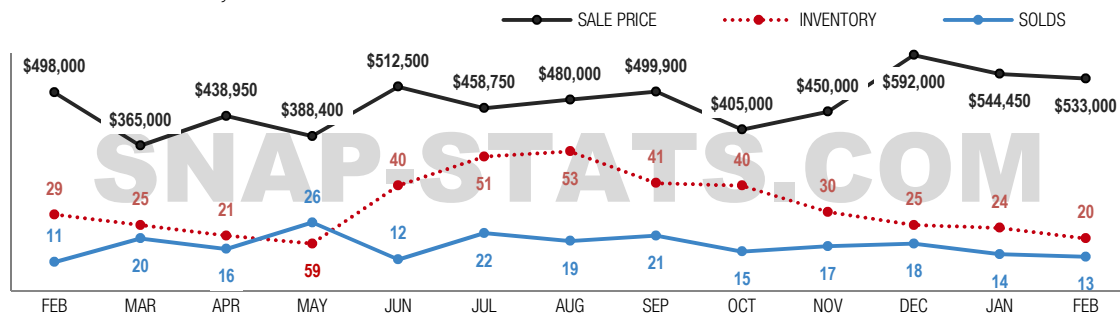
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **NORTH DELTA ATTACHED**: Sellers market at 65% Sales Ratio average (6.5 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** *Insufficient data but with 6 sales \$400,000 to \$600,000*
- Buyers Best Bet** Homes in Nordel
- Sellers Best Bet** Selling homes in Scottsdale

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	2	0	NA
700,001 – 800,000	4	1	25%
800,001 – 900,000	11	11	100%
900,001 – 1,000,000	21	8	38%
1,000,001 – 1,250,000	22	11	50%
1,250,001 – 1,500,000	16	2	13%
1,500,001 – 1,750,000	8	0	NA
1,750,001 – 2,000,000	5	2	40%
2,000,001 – 2,250,000	1	1	100%
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	94	36	38%

2 Bedrooms & Less	6	1	17%
3 to 4 Bedrooms	30	20	67%
5 to 6 Bedrooms	40	13	33%
7 Bedrooms & More	18	2	11%
TOTAL*	94	36	38%

SnapStats® Median Data	January	February	Variance
Inventory	87	94	8%
Solds	26	36	38%
Sale Price	\$1,034,444	\$978,000	-5%
Sale Price SQFT	\$329	\$356	8%
Sale to List Price Ratio	99%	101%	2%
Days on Market	17	11	-35%

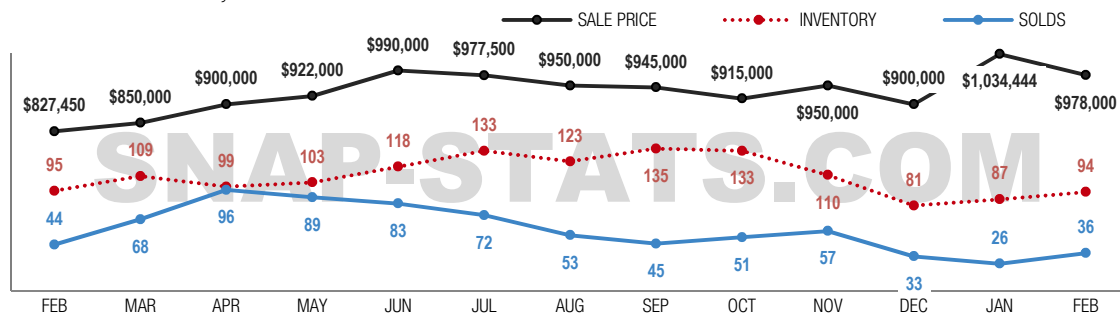
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **CLOVERDALE DETACHED**: Sellers market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band** \$800,000 to \$900,000 with average 100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Clayton and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Cloverdale and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	2	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	6	10	167%*
400,001 – 500,000	7	12	171%*
500,001 – 600,000	26	20	77%
600,001 – 700,000	22	22	100%
700,001 – 800,000	14	5	36%
800,001 – 900,000	3	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	82	69	84%

0 to 1 Bedroom	6	10	167%*
2 Bedrooms	24	29	121%*
3 Bedrooms	35	23	66%
4 Bedrooms & Greater	17	7	41%
TOTAL*	82	69	84%

SnapStats® Median Data	January	February	Variance
Inventory	63	82	30%
Solds	57	69	21%
Sale Price	\$550,000	\$555,000	1%
Sale Price SQFT	\$389	\$446	15%
Sale to List Price Ratio	103%	103%	NA
Days on Market	12	6	-50%

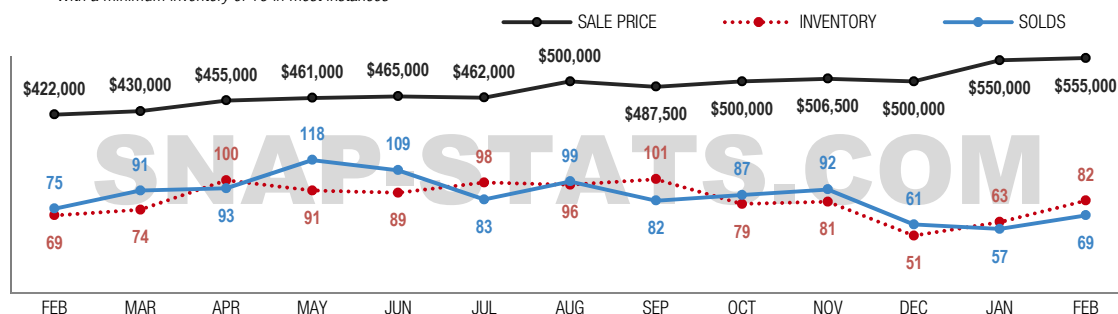
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **CLOVERDALE ATTACHED**: Sellers market at 84% Sales Ratio average (8.4 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$300,000 to \$500,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$700,000 to \$800,000 and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Clayton, Cloverdale and up to 2 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	1	100%
600,001 – 700,000	2	2	100%
700,001 – 800,000	12	9	75%
800,001 – 900,000	19	16	84%
900,001 – 1,000,000	24	13	54%
1,000,001 – 1,250,000	51	23	45%
1,250,001 – 1,500,000	39	9	23%
1,500,001 – 1,750,000	16	2	13%
1,750,001 – 2,000,000	10	3	30%
2,000,001 – 2,250,000	2	2	100%
2,250,001 – 2,500,000	4	2	50%
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	3	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	7	0	NA
TOTAL*	195	82	42%

2 Bedrooms & Less	5	2	40%
3 to 4 Bedrooms	88	52	59%
5 to 6 Bedrooms	89	26	29%
7 Bedrooms & More	13	2	15%
TOTAL*	195	82	42%

SnapStats® Median Data	January	February	Variance
Inventory	178	195	10%
Solds	79	82	4%
Sale Price	\$980,000	\$1,010,000	3%
Sale Price SQFT	\$426	\$421	-1%
Sale to List Price Ratio	99%	103%	4%
Days on Market	35	14	-60%

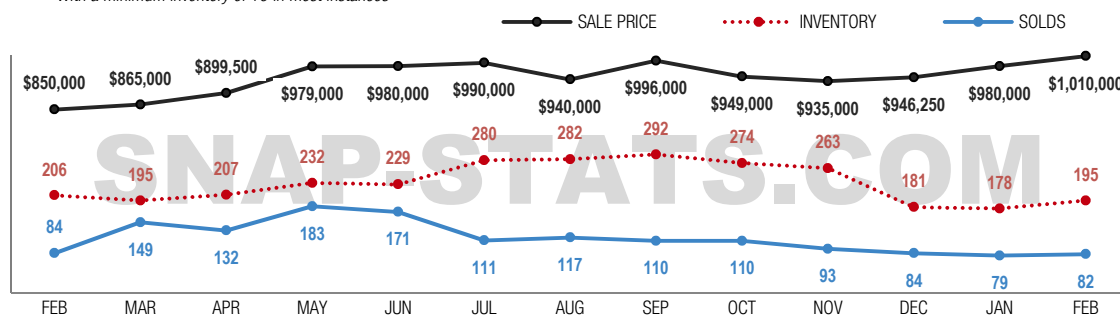
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **LANGLEY DETACHED**: Sellers market at 42% Sales Ratio average (4.2 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$800,000 to \$900,000 with average 84% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Campbell Valley, Salmon River and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Brookwood, Murrayville, Willoughby Heights and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	10	9	90%
300,001 – 400,000	20	33	165%*
400,001 – 500,000	33	32	97%
500,001 – 600,000	43	34	79%
600,001 – 700,000	40	20	50%
700,001 – 800,000	10	11	110%*
800,001 – 900,000	3	4	133%*
900,001 – 1,000,000	2	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	162	143	88%

0 to 1 Bedroom	17	30	176%*
2 Bedrooms	68	61	90%
3 Bedrooms	59	43	73%
4 Bedrooms & Greater	18	9	50%
TOTAL*	162	143	88%

SnapStats® Median Data	January	February	Variance
Inventory	132	162	23%
Solds	107	143	34%
Sale Price	\$450,000	\$470,000	4%
Sale Price SQFT	\$391	\$411	5%
Sale to List Price Ratio	100%	100%	NA
Days on Market	10	7	-30%

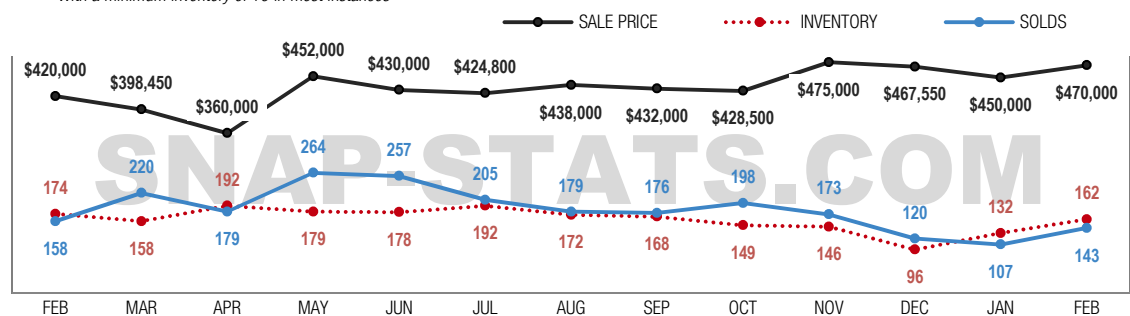
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **LANGLEY ATTACHED:** Sellers market at 88% Sales Ratio average (8.8 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$300,000 to \$400,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Willoughby Heights and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Langley City, Walnut Grove and up to 1 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	2	1	50%
500,001 – 600,000	5	4	80%
600,001 – 700,000	30	24	80%
700,001 – 800,000	69	31	45%
800,001 – 900,000	39	20	51%
900,001 – 1,000,000	33	11	33%
1,000,001 – 1,250,000	44	11	25%
1,250,001 – 1,500,000	22	2	9%
1,500,001 – 1,750,000	8	0	NA
1,750,001 – 2,000,000	1	3	300%*
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	263	107	41%

2 Bedrooms & Less	7	6	86%
3 to 4 Bedrooms	118	55	47%
5 to 6 Bedrooms	109	39	36%
7 Bedrooms & More	29	7	24%
TOTAL*	263	107	41%

SnapStats® Median Data	January	February	Variance
Inventory	257	263	2%
Solds	65	107	65%
Sale Price	\$720,000	\$770,000	7%
Sale Price SQFT	\$300	\$298	-1%
Sale to List Price Ratio	97%	99%	2%
Days on Market	32	17	-47%

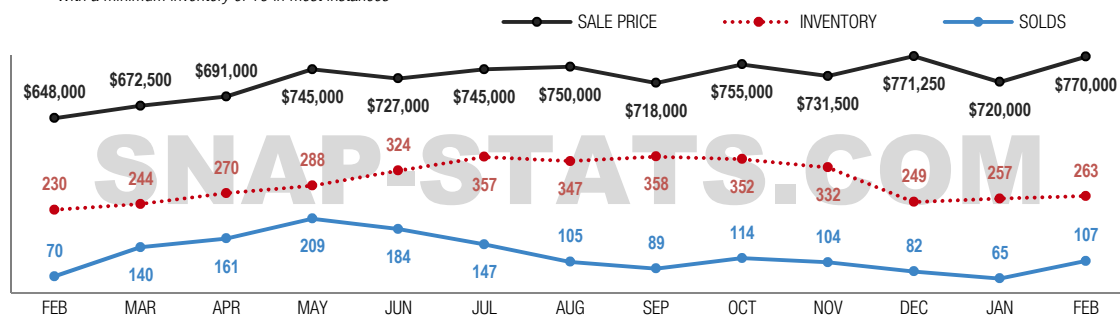
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **ABBOTSFORD DETACHED**: Sellers market at 41% Sales Ratio average (4.1 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 80% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Abbotsford West, Aberdeen and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Poplar and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	3	3	100%
200,001 – 300,000	27	31	115%*
300,001 – 400,000	40	37	93%
400,001 – 500,000	28	20	71%
500,001 – 600,000	23	19	83%
600,001 – 700,000	12	4	33%
700,001 – 800,000	1	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	135	114	84%

0 to 1 Bedroom	13	17	131%*
2 Bedrooms	90	72	80%
3 Bedrooms	22	23	105%*
4 Bedrooms & Greater	10	2	20%
TOTAL*	135	114	84%

SnapStats® Median Data	January	February	Variance
Inventory	113	135	19%
Solds	84	114	36%
Sale Price	\$300,500	\$347,950	16%
Sale Price SQFT	\$288	\$311	8%
Sale to List Price Ratio	103%	106%	3%
Days on Market	6	7	17%

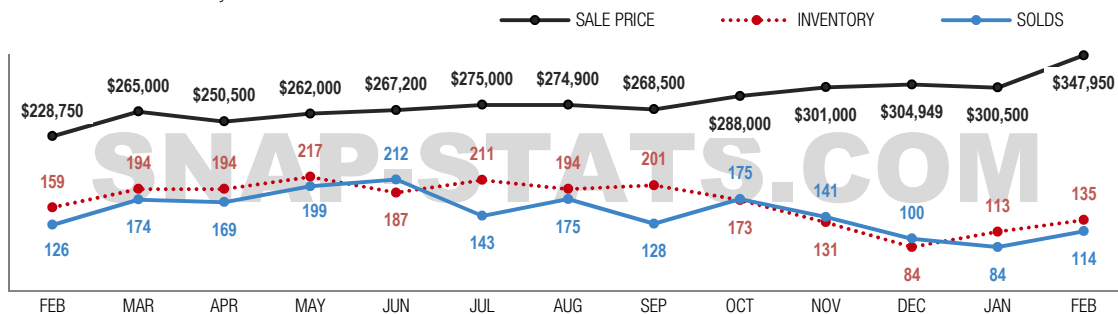
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **ABBOTSFORD ATTACHED**: Sellers market at 84% Sales Ratio average (8.4 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** \$200,000 to \$300,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$600,000 to \$700,000, Abbotsford East and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford West, Central Abbotsford and up to 3 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	2	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	8	1	13%
500,001 – 600,000	12	9	75%
600,001 – 700,000	19	17	89%
700,001 – 800,000	22	8	36%
800,001 – 900,000	18	7	39%
900,001 – 1,000,000	10	1	10%
1,000,001 – 1,250,000	6	1	17%
1,250,001 – 1,500,000	4	1	25%
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	105	45	43%

2 Bedrooms & Less	9	1	11%
3 to 4 Bedrooms	55	27	49%
5 to 6 Bedrooms	41	16	39%
7 Bedrooms & More	0	1	NA*
TOTAL*	105	45	43%

SnapStats® Median Data	January	February	Variance
Inventory	92	105	14%
Solds	45	45	NA
Sale Price	\$685,000	\$685,000	NA
Sale Price SQFT	\$290	\$291	NA
Sale to List Price Ratio	100%	99%	-1%
Days on Market	23	9	-61%

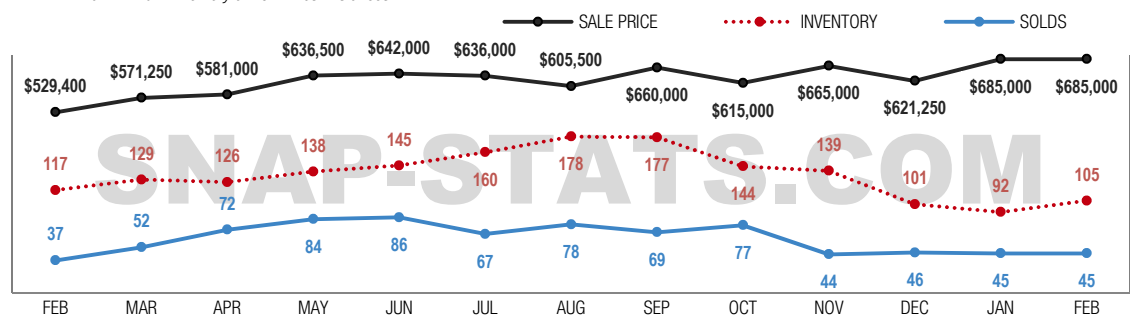
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **MISSION DETACHED**: Sellers market at 43% Sales Ratio average (4.3 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 89% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Mission and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Hatzic and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	1	0	NA
100,001 – 200,000	2	0	NA
200,001 – 300,000	5	2	40%
300,001 – 400,000	3	2	67%
400,001 – 500,000	0	2	NA*
500,001 – 600,000	9	1	11%
600,001 – 700,000	1	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	21	7	33%

0 to 1 Bedroom	1	0	NA
2 Bedrooms	7	6	86%
3 Bedrooms	6	1	17%
4 Bedrooms & Greater	7	0	NA
TOTAL*	21	7	33%

SnapStats® Median Data	January	February	Variance
Inventory	18	21	17%
Solds	6	7	17%
Sale Price	\$433,000	\$380,000	-12%
Sale Price SQFT	\$259	\$353	36%
Sale to List Price Ratio	104%	109%	5%
Days on Market	10	8	-20%

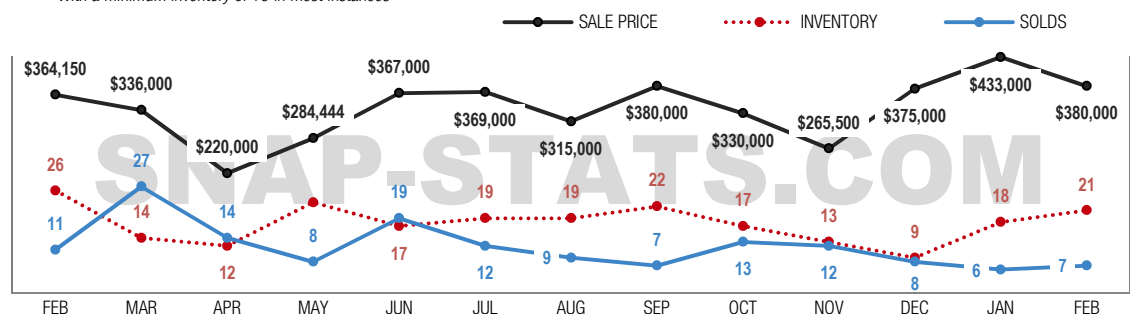
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **MISSION ATTACHED:** Sellers market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 9% above list price
- Most Active Price Band** *Insufficient data but based on number of sales \$200,000 to \$500,000 (6)*
- Buyers Best Bet** Homes between \$500,000 to \$600,000 (Buyers market speed at 11% Sales Ratio)
- Sellers Best Bet** Selling homes in Mission

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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